

**You're Not Alone
In Business ...**



**We build relationships that
help build businesses.**



Our Team Commitment To You

As our client, you have the right to expect the following standards from Kiefer Bonfanti:

- You will receive friendly, courteous and exemplary service. You will be respected and never taken for granted.
- We will honor all our commitments to you, absolutely.
- Our services may not be the least expensive on the market. However, they will always be of the highest quality and designed to help you add significant value to your business.
- If, in your view, our services don't perform as we say they will, or if you're ever disappointed, you can always get a "no-questions-asked" refund of your investment.
- You will always be able to seek our help to understand our work or implement our suggestions.
- We firmly believe that your perception of our performance is the reality. In this, your feedback is critical to our ability to continually innovate and improve. We look forward to your ideas, comments and suggestions.
- How we communicate with each other is important to both of us. As part of this process, we will acknowledge any communication you leave for us before the end of the next business day.
- We will be honest, truthful, "up-front" and open with you at all times. We expect that you'll do the same for us. In this way, we will build a valuable, long-term relationship with each other.
- We will communicate with you frequently to make recommendations that will help you build a better business. Naturally, we expect you to communicate with us as often. This will enable us to form a "win-win" partnership, with a lifetime of benefits.



Your Success Is Our Primary Focus

*“Success
is something
to enjoy!
Otherwise,
why
work
so hard
to get it?”*

A manufacturer turned to Kiefer Bonfanti for consulting services on several acquisitions that have expanded its product lines and sales. Additionally, Kiefer Bonfanti helped the company find capital to buy automated equipment that increased productivity more than fourfold.

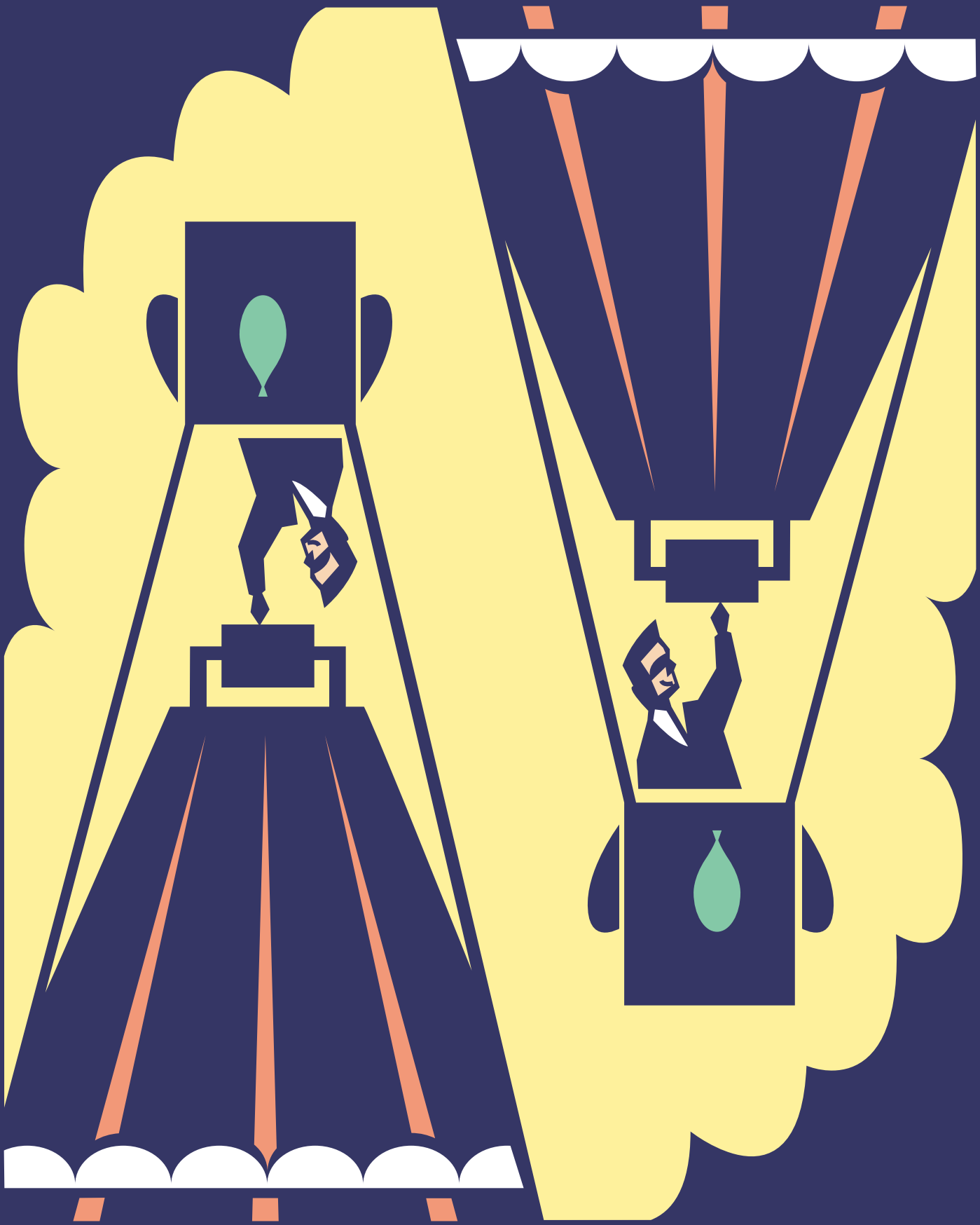
Since 1954, we have been sharply focused on one overriding goal: helping businesses achieve success. This requires acute responsiveness, providing the guidance and direction your business needs to succeed. This success also hinges on developing a strong relationship centered on building your business. A Kiefer Bonfanti consulting team will become familiar with every aspect of your company, serving as valued business partners . . . helping find solutions to problems . . . consulting with you to improve every aspect of your business . . .



and, ultimately, maximizing its potential.

Kiefer Bonfanti offers you the experience, expertise, dedication, commitment and hard work to get the job done. This commitment helps your business succeed, grow and prosper.

SUCCESS



Capabilities From Every Angle, In Every Discipline

“The secret of business lies not in doing your own work, but in recognizing the right people to do it.”

Consulting services for one of our clients has ensured that the business will remain strong when the owner leaves. This plan rewards the owner for successfully building a business, and gives the company the financial resources to further build the business. It's a win-win situation: a comfortable retirement for the owner and a sound future for its employees.

Your consulting team is comprised of experienced professionals who offer you a myriad of services. This includes accounting and auditing, tax planning, business enhancement consulting, information technology, investment analysis, pension and profit-sharing plans, capital expansion, mergers, acquisitions, and more. Further, you can rely on your



Kiefer Bonfanti team to keep you updated on tax law changes and new regulations.

Not only do you receive the insights of professionals armed with the expertise to improve your business, you can be assured that the services rendered will meet your company's specific needs and objectives. You benefit from a knowledgeable team intimately familiar with your business, focused on ensuring that everything fits your company and the industry you serve.

Our team works to improve the financial net worth of your company in a coordinated and efficient manner.



Building Relationships With Closely Held Businesses

*“Self-trust
is the
first
secret of
success.”*

A start-up company called on us to help prepare its business plan. Our team put together a detailed plan that outlined the company's structure, growth, financing, financial projections and target markets. We also participated in the firm's presentation to its lenders. Today, the company's sales and profits continue to grow.

As specialists in closely held businesses, we understand the unique problems and opportunities confronting your business. This

background

brings sensible

solutions

designed to suit

your objectives

with an outlook

toward greater

growth and your



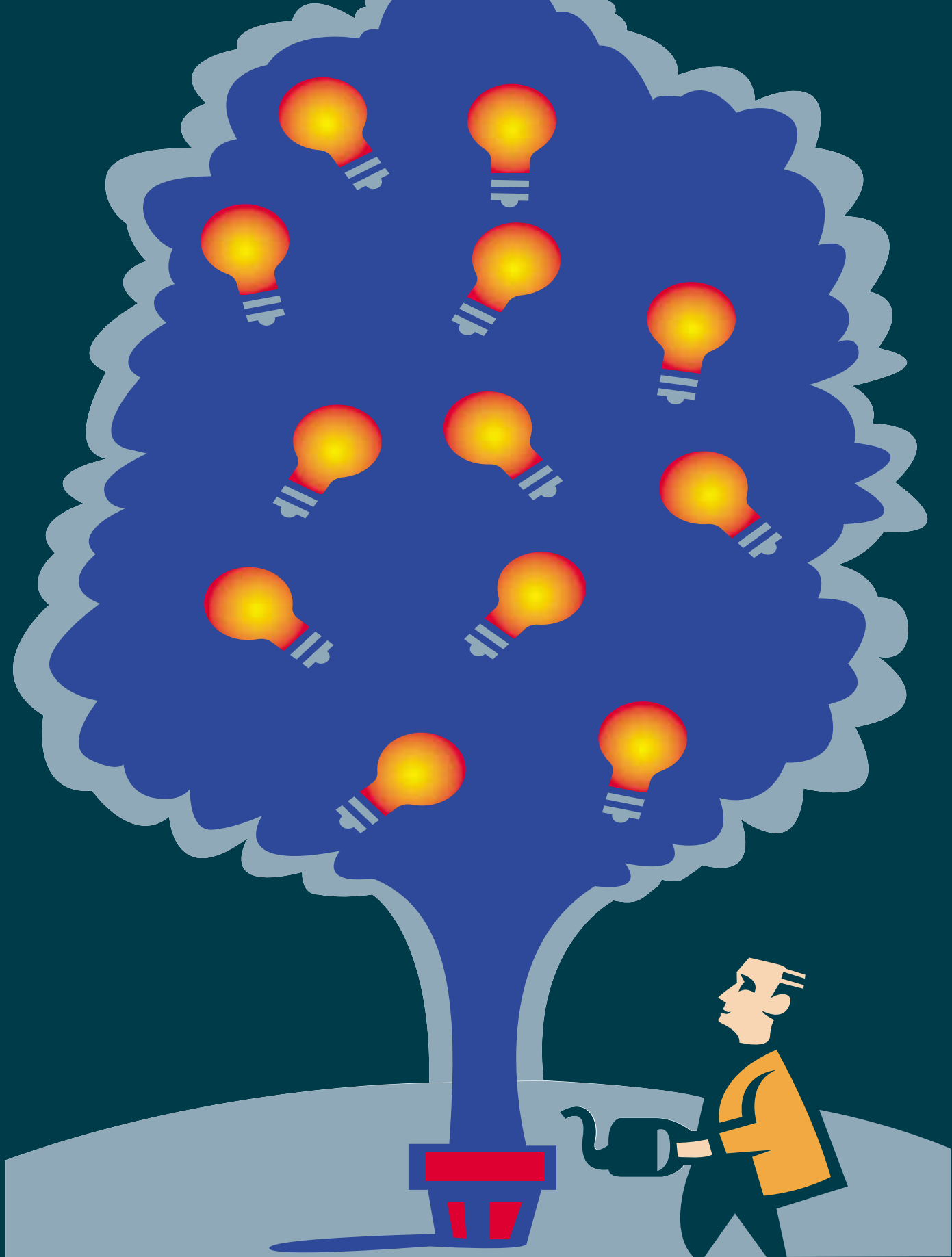
future needs. Businesses go through life cycles that require flexibility

and a plan to keep moving forward. Kiefer Bonfanti helps guide you

through the challenges and helps solve the unique problems of your

business every step of the way.

At Kiefer Bonfanti, “We build relationships that help build businesses.”



Using Technology To Develop Your Business

“The secret of business is to know something that nobody else knows.”

Kiefer Bonfanti’s consultants designed and installed a new information system for a wholesale distribution client. Critical financial data is delivered and analyzed every day so the business can quickly respond to opportunities and problems. Plus, the system helped boost productivity by 62 percent.

Keeping up with today’s fast-paced, ever-changing business environment is a daunting task. Your Kiefer Bonfanti team helps



provide information technology solutions to keep your company at the forefront, giving you a competitive edge. Kiefer Bonfanti’s information systems consultants provide solutions geared to meet your business needs. This

service includes system design, set-up and installation. Software solutions are uniquely tailored to your business and your industry.

Our information systems consultants recommend ways to improve your current business systems, greatly enhancing your efficiency.

Sophisticated technological expertise gives you access to the latest information systems, financial systems, ideas and trends to keep your business in front of the competition.



Understanding Employee Benefits Administration

“Your success and happiness lie in you.”

People are your most valuable asset. A sound benefits/retirement plan is paramount to attracting and retaining good employees that



build your business.

You face two key issues in benefits planning: the emotional/security aspect and the technical/governmental regulations. Our employee benefits team develops

and administers effective plans that provide security for employees and comply with all government regulations. You receive a customized plan and recommendations that best fit your particular business. Your employee benefits plan is implemented and maintained by a team of experts so you can continue to attract and retain the best people.

benefits
administration

Kiefer Bonfanti helped a client develop a sound pension and profit-sharing plan to offer security to current employees and to attract new employees. These benefits substantially boosted morale, increasing employee retention twofold. New positions have been filled in less than half the time since the benefits plans were established.



We're Here To Serve You

Some of Our Services

*“One
thing is
forever
good;
That one
thing is
Success.”*

Accounting and Auditing
Acquisitions/Divestitures
Budgeting and Forecasting
Business and Individual
Financial Planning
Business Enhancement
Consulting
Compilation and Review
Computer Installations
Estate Planning
401(k) Administration

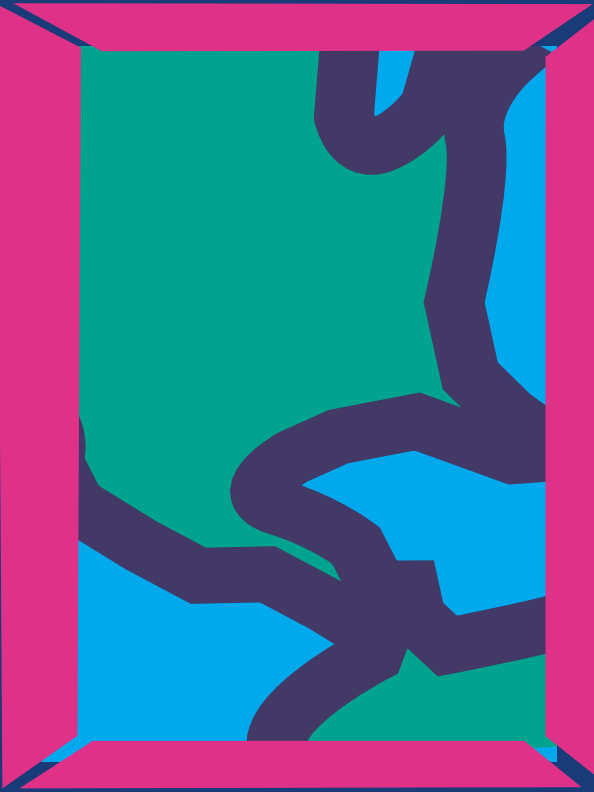
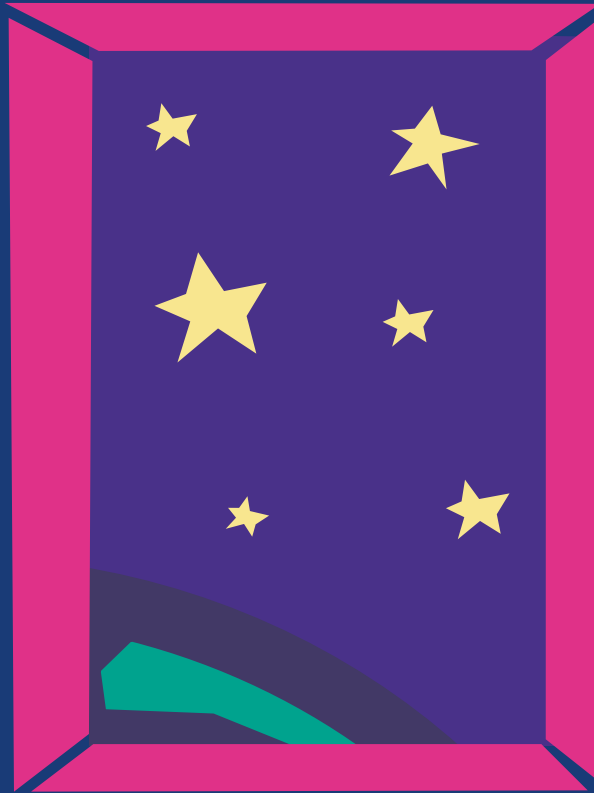
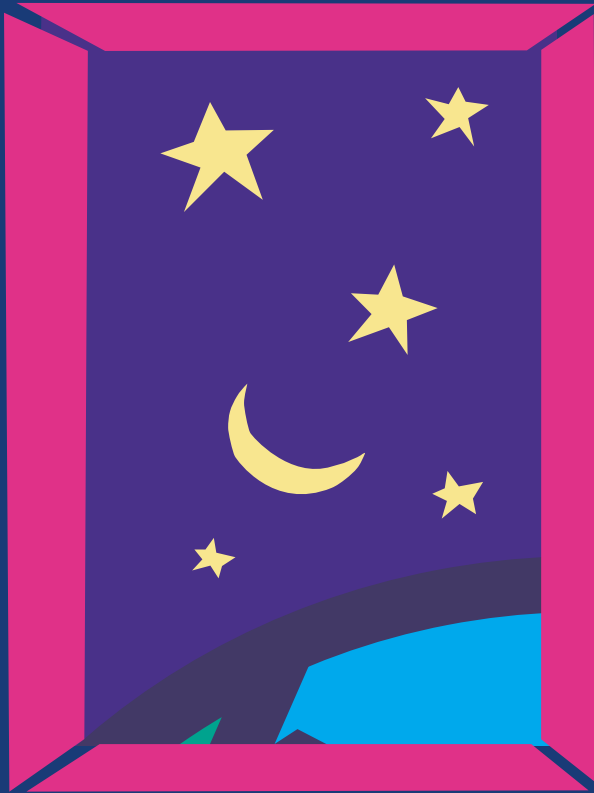
General Tax Services
Human Resource Consulting
Inventory Control Systems
IRS Representation
Long-Range Planning
Pension/Profit Sharing Plans
Succession Planning
Tax Shelter Analysis
Technology and Information
Systems Consulting

Some of Our Clients

Architects
Attorneys
Auto Dealers
Construction/Contractors
Distributors
Hardware/Lumber Stores
Home Builders
Hotels
Insurance Agencies

Manufacturers
Medical Practices
Printers
Real Estate Developers
Restaurants
Retailers
Service Companies
Wholesalers

Kiefer Bonfanti prides itself on building relationships that help build businesses. This commitment is shared by our entire team and focuses our efforts on serving the unique needs of each client by offering a wide range of services. With Kiefer Bonfanti, “You’re Not Alone In Business.”



Window On The World

“National and international associations empower your Kiefer Bonfanti team”



The CPA. Never Underestimate The Value.®



Kiefer Bonfanti is a member of the American Institute of Certified Public Accountants (AICPA). Kiefer Bonfanti is also the only local accounting firm that is a member of the Results Accountants' Network (RAN) and the Affiliated Conference of Practicing Accountants (ACPA). RAN and ACPA offer Kiefer Bonfanti clients both a national and international network of valuable information and support.

Results Accountants' Network is the largest independent network of accountants in the world, bringing information and resources to help the Kiefer Bonfanti team be better business advisors to our clients. Our investment in this process has helped us understand what clients really want. In addition to providing a network of knowledge, the RAN assists and trains its members in techniques for business consulting and development. These are things like management, marketing, customer service, team retention, working processes and business building strategies that make our clients' businesses stronger and more valuable.

Affiliated Conference of Practicing Accountants is a global alliance of 80 independent accounting firms located in 35 countries throughout the world, providing members with an invaluable international resource network. Our affiliation with ACPA means the Kiefer Bonfanti team can offer a wide range of benefits and services to our clients conducting business on an international level which can be difficult because of widely varying customs and monetary issues.