



RELOCATION
SOLUTIONS

...for Canadian businesses and
the employees they transfer.

Relocation SOLUTIONS

for Canadian Businesses



Our Client Managers draw on a full range of services to meet the needs of each business:

- Market, location and property comparisons
- Relocation policy consulting
- Management services
- Funds management/invoicing
- Supplier and performance management
- Property management
- Customized management reporting
- Cross-border/international relocation services

For businesses large and small, participating in the global economy may mean operating in different locations across Canada and around the world. Managing such diverse enterprises means transferring the right employees to the right locations at the right time.

It's a business imperative. And to achieve corporate goals, it must be handled seamlessly, from the employee's perspective — and cost effectively, from the employer's perspective.

Another business imperative is outsourcing non-core services — to reduce costs, gain access to

higher degrees of specialization and focus internal resources on important business needs.

As Canada's Relocation Solutions leader, we have the depth, scope and scale to provide the full array of services cost effectively.

And we have the focus and expertise to customize those services to fit your exact business needs.

Our focus on Relocation Solutions lets our clients focus on their business.



Relocation SOLUTIONS

for Transferring Employees

Starting a new job in a new place can be challenging enough. But the challenge can be a daunting one when the employee is distracted by the stresses of selling a home in uncertain markets... finding accommodation or buying quickly in an unfamiliar community... moving home and family... uprooting... orienting to new surroundings... facing transitional financial pressures... and taking care of all the details. Too easily, relocations can miss the mark – keeping the employee focused on the job. A positive career move can very quickly become a personal crisis.

For every employee, such a move is a major undertaking – and it's one we understand, from our experience of successfully relocating over 15,000 employees and their families each year.

Each person is different and unique – and so is each relocation challenge – so our solutions for employees are personalized, customized, and delivered one-on-one.

Relocation Solutions, from the employee's perspective – means one-on-one counselling from our experienced personal consultants. These experts spend time with your employees, handle as many of the logistics and details as the employee requires – and provide peace of mind.

Our personal consultants provide Relocation Solutions one-on-one:

- Property valuation and appraisal review
- Home sale – guaranteed home sale or home sale assistance
- Financial assistance, equity advances and expense coordination
- Property management – vacancy or tenancy management
- Lease cancellation
- Interim living – expense allocation and temporary accommodation
- Furniture moving and storage coordination
- Orientation to the new neighbourhood
- Home finding
- Home purchase or rental search assistance



Relocation SOLUTIONS...

Our Core Competency

It's all in our name – our core business is relocation services and our approach is solutions – flexible solutions, customized solutions – for the hundreds of businesses and organizations we serve and the thousands of employees we help... services that help large and small Canadian enterprises stay focused on their core business.

With more than 400 experienced relocation professionals across the country, international offices and alliances, technical resources, financial resources and an unparalleled network of relocation suppliers – from lawyers and appraisers to moving companies – we are the largest and most dedicated

relocation company in Canada. At the same time, as a sister company to Canada's leading real estate firm – Royal LePage – we have access to the best residential real estate databases and resources in the country. But we operate independently and autonomously. We know that a full range of choices is essential to delivering a full range of solutions that will meet the exacting needs of our clients and their employees. We will

gladly work with any real estate company in the marketplace.

We have become not just the biggest but the best because we are focused, we are innovative, we are passionately committed to what we do – we utilize our resources to save money for our clients and enhance the experience of their employees.



It all adds up to Relocation Solutions – it's more than just a name – it is our core competency. We provide total solutions for businesses and their employees.



Relocation **CHALLENGES?**

They are very real...

...Keeping the employees you transfer focused on their new jobs — making the move a positive one for them and their families...

...Maintaining your competitive advantage by achieving relocations in a way that maximizes benefits to employees, minimizes costs to your company — and allows you to focus on your core business.



Relocation **SOLUTIONS?**

It's more than just a name — it is our core business — and we are the clear leaders in Canada because we provide the best solutions for businesses and employees alike.

Relocation SOLUTIONS

Property Valuation

- Appraisal Review

Home Sale

- Guaranteed Home Sale
- Marketing Assistance
- Closing Services

Property Management

- Vacancy Management
- Tenancy Management
- Lease Cancellation

Interim Living

- Temporary Accommodation
- Expense Management

Lump Sum Relocation Administration

Household Goods

- Moving Coordination

Orientation

- Location Orientation
- Settling In

Home Finding

- Home Purchase Assistance
- Rental Search Assistance

Cross-Border and International Relocation

Comparative Studies

- Market Comparison
- Location Comparison
- Property Comparison

Policy Consulting

Group Move Planning and Management

Management Services

- Funds Management/Invoicing
- Supplier Management
- Performance Management
- Management Reporting

Reports

- Budget vs. Actual Report
- Management Summary Report
- Case Detail
- Invoice
- Cost Centre Allocation
- Invoice Spreadsheets

Government Services



www.RLRSRelocationSolutions.com

Royal LePage Relocation Services

Halifax

(902) 453-2103

Montreal

(514) 841-3934

Ottawa

(613) 236-1716

Toronto

(416) 510-5600

Calgary

(403) 209-6400

Vancouver

(604) 453-8800