



For Official Use

O/N A/N

Hong Kong Convention & Exhibition Centre 15-18/10/2001

Deadline 截止日期：5/4/2001**Important 請注意：**

- Information supplied will be used in the Official Fair Catalogue. 貴公司所提供資料，將用於展覽會場刊內。
- All Information must be completed in English. 所有資料請用英文填寫。
- The "Company Name" will be used to produce fascia board at your stand. 「公司名稱」將作為製作展台名牌之用。
- Exhibitor's email address will be put on the TDC fair website. You may as a result receive inquiries directly from interested buyers. 各參展商之電郵地址將放在是次展覽會之網頁上，讓參展商可直接收到買家發出的電子諮詢郵件。
- Please attach photocopy of Business Registration Certificate. 請附上商業登記証副本。

Part I 第一部份 Company Information 公司資料

- Company Name: (英文)
公司名稱 (中文)
- Address 地址：
- City/Town 市鎮：
- Postal Code 郵編：
- Country/Territory 國家/地區：
- Contact Person 聯絡人：
- Position 職位：
- Tel No. 電話：
- Fax No. 圖文傳真：
Country Code Area Code Number
國家號碼 區域字頭 電話號碼
- E-mail 電子郵件：
- Web Site 網址：
- Exhibit Brand Name(s) 展品品牌：
- Exhibit 展品：
- Business Registration No. 商業登記証號碼：

Organizer 主辦機構：

香港貿易發展局
Hong Kong Trade Development Council

香港灣仔博覽道一號
香港會議展覽中心博覽商場十三號
電話：2584 4333 傳真：2824 0249
電子郵件：exhibitions@tdc.org.hk
網址：http://www.tdctrade.com

Unit 13, Expo Galleria
Hong Kong Convention & Exhibition Centre
1 Expo Drive, Wanchai, Hong Kong
Tel: 2584 4333 Fax: 2824 0249
Email: exhibitions@tdc.org.hk
Web Site: http://www.tdctrade.com

Part II 第二部份 Product Listing in the Fair Catalogue 展覽會場刊內之產品索引

PRODUCT LISTING FEE 產品資料登記費

One general entry of company details and up to five product listings will be provided to each exhibitor free-of-charge. Additional entries will be charged at HK\$120/US\$15 each. The same information will be used in the Exhibitors Locator System at the fairground. Please tick the appropriate product groups that your company wish to be listed.

各參展商之公司資料及最多5項產品類別索引將免費刊登於展覽會場刊內。若參展商需要刊載多於5項產品類別索引，則每項額外產品類別需另外繳付港幣一百二十元/十五美元。所有資料將同時用於會場內之「參展商索引系統」內，以供買家查閱。請選擇合適之產品類別作以上用途。

PRODUCT LISTING (Please tick where appropriate) 請選擇貴公司擬刊登之產品類別廣告

1. Lighting Products & Systems

- Bulbs
- Chandeliers
- Lamp Shades
- Lamps
- Lighting Fixtures
- Lighting Systems
- Flash Lights / Lanterns

2. Lighting Applications

- Industrial Luminaries
- Lighting for Christmas
- Lighting for Decoration
- Lighting for Emergency & Safety
- Lighting for Entertainment Use
- Lighting for Office, Advertising & Exhibitions
- Outdoor Luminaries

3. Design, Production and Services

- Lighting Accessories and Components
- Lighting Design and Light Emotion
- Lighting Equipment, Accessories, Fittings
- Related Services and Publications
- Technology for Controlling and Measuring Light

| | | | | |
|--|---|------------------------------------|---|---|
| No. of Additional Listing(s) 額外產品索引 | × | HK\$120/US\$15 each 港幣120 /15美元 | = | Charge of Additional Listings (A) 額外產品索引費用 |
|--|---|------------------------------------|---|---|

Part III 第三部份 Options of Participation 參展方式

Booth Options 展台類別

| Option 展台類別 | Shell Booth 展台 | Price 價格 | | Quantity 數量 | | Rental 租金 (B) |
|-------------|--|----------------------------------|---|----------------|---|---------------|
| A | 9sq.m. Standard Booth 9平方米標準展台 | HK\$25,821/US\$3,330 | X | | = | |
| B | 12sq.m. Standard Booth 12平方米標準展台 | HK\$34,428/US\$4,440 | X | | = | |
| C | 9sq.m. Premium Booth 9平方米特級展台 | HK\$27,945/US\$3,600 | X | | = | |
| D | 12sq.m. Premium Booth 12平方米特級展台 | HK\$37,068/US\$4,788 | X | | = | |
| E | 12sq.m. Premium Booth 12平方米特級展台 | HK\$44,268/US\$5,712 | X | | = | |
| F | 12sq.m. Premium Booth 12平方米特級展台 | HK\$44,268/US\$5,712 | X | | = | |
| G | Raw Space 空地 | | | SQM 平方米 | = | |
| | <ul style="list-style-type: none"> • Exhibitor needs to build the stand themselves 參展商自建展台 • min. 30sq.m. 最少30平方米 • carpeted floor 包括地氈 | HK\$2,470/SQM US\$320/SQM | X | | = | |

| Corner Request (subject to availability and the Organizer's discretion) 角位要求 (視乎供應及主辦機構決定) | Corner Charge 角位附加費(C) |
|--|---|
| <input type="checkbox"/> A Booth of Two-side open (minimum 30sq.m.) 2面開展台 (最少30平方米) | 5% premium on Rental (B) will be charged 租金(B)之百分之五附加費 |
| <input type="checkbox"/> A Booth of Three-side open (minimum 60sq.m.) 3面開展台 (最少60平方米) | 7.5% premium on Rental (B) will be charged 租金(B)之百分之七點五附加費 |

* Please put a "✓" where appropriate. 請在適當的空格上加 "✓"。

For New Exhibitors 新參展商：

New exhibitors may be allocated a booth of 9 sqm or 12 sqm. Additional booths request are subject to availability.

新參展商可能獲分配一個九或十二平方米攤位。如欲申請額外攤位，要視乎供應而定。

Part IV 第四部份 Participation Fee and Payment Method 參展費及付款方式

| Participation Fee 參展費 | HK\$港幣 / US\$美元 | |
|--|-----------------|---|
| Charge of Additional Listings 額外產品索引費用 (A) | | |
| Rental 租金 (B) | | + |
| Corner Charge 角位附加費 (C) | | + |
| Total 總額 = | | |

Note: Cheque Payment

Please enclose 2 crossed cheques payable to "Hong Kong Trade Development Council", one for 40% of the participation fee, and the remaining 60% balance in form of post-dated cheque for May 1, 2001. Payment should be submitted together with the application form to Exhibitions Department, Unit 13, Expo Galleria, Hong Kong Convention & Exhibition Centre, 1 Expo Drive, Wanchai, Hong Kong.

Telegraphic Transfer Payment

Full amount remittance should be paid by telegraphic transfer to HONG KONG TRADE DEVELOPMENT COUNCIL, USD Account Number 004-002-4-804734 with The Hong Kong and Shanghai Banking Corporation, 1 Queen's Road, Central, Hong Kong (All banking charges, if any, are to be borne by the applicant). Bank receipt should be sent to the Organizer along with the application Form.

注意：請附上劃線支票兩張，一張為現付票（佔參展費四成），另一張為二〇〇一年五月一日期票（佔參展費六成），連用填妥之表格交回香港灣仔博覽道一號香港會議展覽中心博覽商場十三號香港貿易發展局展覽事務部收。支票抬頭請註明“香港貿易發展局”。

- **Deadline for application - April 5, 2001** 報名截止日期：二〇〇一年四月五日

We (Name of Company)

本公司 (公司名稱)

hereby apply for joining Hong Kong International Lighting Fair 2001. We agree to abide by the "Terms of application and Exhibition Rules & Regulations" set out by the Organizer. We understand that the above information will be included into the HKTDC's databank and the Organizer can make use of our information for trade promotion purposes or on-pass to third parties for promotion of the Hong Kong International Lighting Fair 2001.

If you do not wish to have your information on-passed to third parties for promotion of the Hong Kong International Lighting Fair 2001, please against the box.

We accept that the Organizer bears no responsibility for any error or omission.

申請參加香港國際燈飾展2001，並同意遵守主辦機構訂定的參展細則及展覽規例。本公司明白，上述資料將會存儲在香港貿易發展局資料庫內，供主辦機構作貿易拓展用，同時亦可轉交其他機構，作為推廣香港國際燈飾展2001之用。

倘若貴公司不欲將有關資料轉交其他機構作為推廣香港國際燈飾展2001之用，請在此空格內加上 號。

本公司同意，上述資料如有錯漏，主辦機構毋須負責。

Name: _____ Position: _____
姓名 (正楷) 職位

Date: _____ Company Stamp & Authorized Signature: _____
日期 公司印鑑及負責人簽名

TERMS OF APPLICATION AND EXHIBITION RULES & REGULATIONS

Definition

1. In these Conditions, save as the context otherwise requires:
- "Conditions" means these Terms and Conditions of Application and the Exhibition Rules and Regulations as amended from time to time by the Organisers.
- "Exhibition" means the exhibition to be organized by the Organisers as specified in the Application Form.
- "Exhibition Stand" means a stand including a custom built stand in accordance with clauses 10-16 and 19-22 of the Conditions.
- "Exhibition Venue" means the Hong Kong Convention & Exhibition Centre situated at 1 Expo Drive, Wanchai, Hong Kong
- "Exhibitor" means a sole proprietorship, partnership or limited company applying to exhibit at the Exhibition or, as the case may be, whose application to exhibit at the Exhibition has been accepted by the Organisers.
- "Organisers" means the Hong Kong Trade Development Council and MML-Munch International Trade Fairs Pte Ltd, which as promoter and organiser, are responsible for the regulation and control of all aspects of the Exhibition.
- "Publicity Material" means the promotional gifts, catalogues, pamphlets and all any advertising and publicity material whatsoever which an Exhibitor wishes to display, distribute or use at the Exhibition.
- "Raw Space" means the empty floor Space.
- "Shell Booth" means a booth in accordance with clauses 17 and 18 of the Conditions.
- "Space" means area of Exhibition venue allocated to Exhibitor for the purpose of exhibiting at the Exhibition in accordance with clause 8 of the Conditions.
- "Stand" means Exhibition Stand and/or Shell Booth.

Eligibility for the Conditions of Participation

- 2.1 The Organisers have absolute discretion in the admission of Exhibitors. Until an Exhibitor's application has been accepted in writing by the Organisers, no rights to exhibit are granted notwithstanding payment or acceptance of the full rental submitted with the application. The Organisers reserve the right to decline any application without giving any reason.
- 2.2 All Exhibitors must be legally registered companies either in Hong Kong or in their country of origin. The Organisers may require Exhibitors to produce a copy of their business registration certificate, certificate of incorporation or other company registration documents at any time.
3. The Space is licensed strictly to the Exhibitor for trade promotion purpose (except public exhibitions only) or the duration of the Exhibition. Exhibitor is required to use the Space allocated in a manner satisfactory to the Organisers both during assembling and installation of Stand as well as at the Exhibition. The Organisers reserve the right to clear all or part of the Space allocated to the Exhibitor at Exhibitor's expense without notice should they not be satisfied with the way the space is being used. Save as provided in these Conditions, no Exhibitor shall have any claim for any refund in respect of the Space rental or any other monies paid.

Payment

4. The appropriate application fee, which shall be non-refundable, (save as provided in these Conditions), must accompany each application.
5. The Organisers reserve the right to demand additional, non-interest bearing deposit(s) at any time as a guarantee for the cost of actual potential damage.
6. In the event that an application for Space is not accepted by the Organisers. The application fee paid shall be refunded without interest to the applicant within 30 days from the date of notice of rejection of the application.
7. If an Exhibitor withdraws, for whatever reason, its application before receipt by it of a rejection of its application or after its application has been approved, the application fee paid will be forfeited.

Space Allocation

- 8.1 The Organisers have absolute discretion in allotting Space for Stands and the location of such Stands. All decisions to such effect shall be final and no request for change will be entertained.
- 8.2 Any Exhibitor who wishes to use a name on its Stand which is different to that submitted on its application form must submit notice of this change to the Organisers at least three months prior to the commencement of the Exhibition together with the following:-
- (i) documentation signed by a certified accountant or the company secretary (in the case of a registered limited liability company) to prove that only the name of the applicant company has changed and not the ownership; or
- (ii) other documentation to show that the new company name belongs to a wholly-owned subsidiary of the applicant.
- 8.3 If any Exhibitor which having had its application accepted by the Organisers subsequently divides its business between two or more of its existing shareholders, the Organisers shall have the right to offer the Space as follows:-
- (i) to the largest shareholder of the original applicant, who can exhibit under its own company name provided that it will be displaying the same category of products as the original applicant;
- (ii) If the shareholding is divided evenly then the Organisers reserves the rights to terminate the agreement with the original applicant and reallocate the Space unless the parties can reach an agreement between themselves regarding the transfer of the right to exhibit of which the Organisers are notified at least 3 months prior to the exhibition.
- 9.1 The Exhibitor's licence to exhibit at the Exhibition and to use, on a non-exclusive basis, the Space or Stand licensed to the Exhibitor is personal to the Exhibitor and shall not be transferred, assigned, sub-contracted or otherwise howsoever shared with any third party. Any Exhibitor who is found to have transferred, assigned, sub-contracted or otherwise howsoever shared its Space or Stand with a third party, will be obliged to immediately withdraw from the Exhibition, dismantle its Stand and remove its exhibits at its own expense.
- 9.2 The Organisers reserve the right to maintain a record of those Exhibitors who have breached paragraph 9.1 above and may at their absolute discretion refuse to allow these Exhibitors to participate in future events arranged by the Organisers.
- 9.3 In order to promote, distribute, display any material or allow the presence of the personnel of a subsidiary or an entity for whom the Exhibitor is acting as a formal agent or distributor, on its Stand, the Exhibitor must apply in writing to the Organisers for permission at least three months prior to the Exhibition together with supporting documents indicating the connection between the Exhibitor and the third party. Such permission shall be given at the absolute discretion of the Organisers.
- 9.4 The Organisers have the right at their absolute discretion to prevent Exhibitors from having more than one Space in the Exhibition.
- 9.5 The Organisers have the right at their absolute discretion to prevent two or more Exhibitors with a common ownership or shareholder, after their application has been accepted, to attempt to consolidate their Space or Stands or to display the same goods or product range at separate Stands.

Stand Construction

10. Stands and exhibits shall not exceed the maximum floor loading limit of 1,200 kg/sqm (250lb/sq ft).
11. The Organisers reserve the right to alter or remove without notice and at the Exhibitor's expense any Stand which differs from the approved specification or any Stand that does not conform to the Organisers' required standard or rules and regulations. The Exhibitor shall have no claim against the Organisers or their agents for any extra cost of replacing its Stand to conform to security Organisers' specifications or for any other losses or damages.
12. Exhibitors taking up Raw Space may appoint either the official stand contractor or their own contractor to design & construct their [Exhibition] Stands, the design of which must be submitted to the Organisers for approval as provided in these Conditions.
13. Work of any kind carried out at the Exhibition Venue must conform to the current local regulations in force in Hong Kong and those specified by the Organisers. This applies to the Exhibitor, its agents, contractors and subcontractors. The Organisers reserve the right to stop any work which contravenes with any of these regulations and the Exhibitor shall have no claim against the Organisers or their agents for any other losses or damages.
14. The suspension of Stand or lighting fittings from the ceiling structure of the Exhibition Venue will not be permitted unless prior approval in writing is obtained from the Organisers.
15. Fixings to the surface of the floors to secure margin boards and other stand fittings will not be permitted unless prior approval in writing is obtained from the Organisers.
16. The removal and disposal of crates and stand fittings or materials are not covered by the rental and are subject to an additional charge.

Shell Booths

17. Shell Booths are provided by the Organisers' official contractor and are of a standard design. No variation of the fascia board, lettering and the fittings of the Shell Booth shall be allowed unless prior written approval is given by the Organisers.
18. No decoration, booth fitting or exhibit shall exceed 2.5m in height or the height of the Shell Booth, whichever is lower.

Custom-built Stands on Raw Space

19. Original plans and design proposals for Raw Space must be submitted in triplicate copies to reach the Organisers for approval not later than 6 weeks before the Exhibition. Drawings submitted must be a reasonable scale of not less than 1:100, fully dimensioned and must contain information such as floor plan, stand elevation, fittings, carpeting, colours and materials to be used, moving exhibits, audio-visual equipment, weights and point loading of exhibits.
20. No custom-built stand may be erected at the Exhibition Venue unless the plans and design proposals thereof have been approved in writing by the Organisers, which approval may be withheld by the Organisers without a reason being necessary.
21. All custom-built stand designs, stand materials used and its construction must conform to the rules and regulations of the Exhibition Venue and those of any public authority or department of the Hong Kong SAR Government.
22. The transporting, assembling, dismantling and the removing of custom-built Stands are the responsibility of the Exhibitor. All such work must be carried out according to the arrangements and within the time limits specified in these Conditions or otherwise by the Organisers.

Electricity

23. Only electricity can be used as a source of light or power in the Exhibition Venue.
24. All electrical works shall be carried out at Exhibitor's expense by the official contractor appointed by the Organisers. Design plan or proposals for electrical installation must be submitted to reach the Organisers for approval not later than two months before the Exhibition. The Organisers may request amendments or variations to be made to the design plan or proposals before approving the same, or may withhold approval at their discretion.
25. Electric current will be supplied in 210-230 volt, single phase. Electric current of a higher voltage, three phase will be supplied subject to prior arrangement with the Organisers. The maximum electric power that will be supplied is 20 KW per 15 square meter of Space.
26. Electricity, whether from the mains, batteries or generators shall be supplied only through the exhibition Venue's official contractor.

Use of Stand & Safety

27. Precautionary measures such as moving or other means of protection must be taken to protect the public from any moving or guarding exhibits. Such moving or working exhibits shall only be demonstrated or operated by persons authorized by the Exhibitor and shall not be left running in the absence of such persons. Display of such working or moving exhibits must have the Organisers' prior written approval.
28. The use of laser products at the Exhibition requires prior approval in writing from the Organisers. Application for approval of such must be submitted to reach the Organisers not later than two months before the Exhibition opening.
29. No advertising or demonstration at the Exhibition, including the staging of any fashion show, will be allowed at the Exhibition Venue unless the Organisers' advance approval in writing is obtained.
30. Any musical performance, including the use of music recording for fashion show, requires the permission of:
- (i) The Composers and Authors Society of Hong Kong Ltd., 18/F, Universal Trade Centre, 3 Arbutnot Road, Central, Hong Kong (Tel: 2846-3288 Fax: 2846-3261)
- (ii) Phonographic Performance (South East Asia) Ltd., Room 3705, Hopewell Centre, 183 Queen's Road east, Wanchai, Hong Kong (Tel: 2866-6862 Fax: 2866-6869)

All fees and expenses in connection with application of musical performance shall be borne by individual Exhibitor concerned.

- 31.1 Publicity Materials may only be distributed from the Exhibitor's own Stand. No advertising, demonstration or canvassing for business may be carried out anywhere else within the Exhibition Venue. No exhibits or advertising signs shall be placed outside the confines of the Exhibitor's Stand.
- 31.2 The Exhibitor may only display exhibits and Publicity Material which correspond to the product category zone, if any, chosen by the Exhibitor on its application form for space allocation at the Exhibition.
32. No stickers, posters, hangers or other materials shall be allowed to hang on fascia boards.
33. Gas-filled balloons shall not be permitted at the Exhibition Venue under any circumstances.
34. Exhibitor's stand must be manned by an authorized and competent representative of the Exhibitor at all times during the Exhibition. Such representative must be fully conversant with the Exhibitor's products and/or services and shall be duly authorized to negotiate and conclude contracts for the sale of the Exhibitor's products or services. The Exhibitor shall produce confirmation that the representative shall comply with the conditions and with any and all directions which the Organisers or its agents may give before or during the Exhibition.
35. Organisers shall be entitled at their sole and absolute discretion to require forthwith to be removed, and to remove, at the Exhibitor's expense, from any Stand or any area or Space made available to any Exhibitor, any goods, publicity material, item or things displayed or placed there without any obligation to give any reason therefor; and without incurring any liability for any loss, damage or expense whatsoever incurred by the Exhibitor or any other person as a consequence thereof.
- 36.1 The Exhibitor warrants that the exhibits and packages thereof and the Publicity Material or any other part of the display on the Stand do not in any way whatsoever violate or infringe any third party's rights including all intellectual property rights including but not limited to trade marks, copyright, designs, names and patents whether registered or otherwise, and agree to fully indemnify the Organisers and its agents and contractors against all costs, expenses and damages arising from any third party's claim of infringement by the Exhibitor and/or the Organisers of such third party's rights.
- 36.2 The Exhibitor agrees that it will comply with any Exhibitors' Brief on the Protection of Intellectual Property Rights at TDC Exhibitions that the Organisers may issue from time to time, including abiding by any complaint procedures and penalties stated in the Exhibitors' Brief, whether as a complaint of infringement of intellectual property rights or as a party subject to any such complaint. If the Exhibitor fails to abide by the terms and conditions of the Exhibitors' Brief on the Protection of Intellectual Property Rights at TDC Exhibitions, the Organisers has the sole discretion to ban the Exhibitor from any or all future TDC exhibitions and/or to further ban any representatives of the Exhibitor in question from entering the venue of the current TDC Exhibition in which the Exhibitor is participating.

- 36.3 If a complainant files a complaint with the TDC in accordance with the Exhibitors' Brief and requests the Organisers to take action against an Exhibitor, the complainant agrees to hold the Organisers, its agents and contractors (including their legal advisors) harmless and to fully indemnify each and every one of them against any and all liabilities, losses, costs (including legal costs), expenses and damages of any nature whatsoever incurred or suffered by any of them as a result of or howsoever arising from any action that the Organisers, its agents or contractors (including their legal advisors) may take in reliance of or as result of such complaint filed by the complainant, or any other requests, directions or instructions made or given by the complainant pursuant to such complaint. The complainant further agrees not to take any legal action or make any claim or demand against the Organisers, its agents or contractors (including their legal advisors) in relation to such complaint and the alleged infringement of intellectual property rights.

37. Stand assembling, installation and decoration must be carried out within the time limits specified by the Organisers and must in any case be completed by 6.00pm on the day preceding the Exhibition opening. The Organisers reserve the right to assemble, install or decorate any Space or Stand which is not completed by that time at the Exhibitor's expense.
38. Repairs or alterations to the Stand or displays may only be carried out after the Exhibition is closed to the public and with prior agreement of the Organisers.
39. No Stand or exhibits shall be dismantled or removed before the official closing time of the Exhibition on the last day of the Exhibition unless special permission has been given by the Organisers.
40. All audio-visual equipment must be sited and be of a noise level so as not to cause any inconvenience to other Exhibitors or visitor. The Organisers reserve the right to appoint one or more exclusive audio-visual equipment suppliers whereupon the Exhibitor shall be obliged to hire the equipment of such exclusive suppliers.
41. No Exhibitor shall engage in or permit filming, sound or video recording, telecasting and broadcasting at the Exhibition Venue unless prior written approval is obtained from the Organisers.
42. Public auctions shall not be permitted at the Exhibition Venue under any circumstances.
43. Full particulars of all personnel, agents or representatives of the Exhibitor must be submitted to the Organisers for approval and registration before they may be admitted to the Exhibition Venue. All such personnel, agents and representatives of the Exhibitor as are approved by the Organisers (authorized personnel) will be issued badges for identification and admission purposes. The Exhibitor shall procure that as authorized personnel:-
- (a) display their badges conspicuously whilst or The Exhibition Venue;
- (b) do not pass their badges to any other person;
- (c) return their badges to the Organisers at the conclusion of the Exhibition or, if earlier, upon demand by the Organisers.

- (d) comply with all obligations expressed to be imposed by these Conditions on the Exhibitor; and
- (e) comply with all obligations imposed on them as the condition of their approval by the Organisers.

Publicity

44. The Organisers shall arrange and be responsible for all publicity arrangements for the Exhibition both overseas and in Hong Kong and no Exhibitor, or its agents, shall give or cause to be given any interview, public announcement, press statement, or any other publicity whatsoever intended to publicize the Exhibition as a whole.
45. The Exhibitor shall not disclose, appropriate or use and shall prevent its representative at the Exhibition from disclosing, appropriating or using any technical or confidential information regarding the business or affairs of the Organisers or any of the Exhibitors at the Exhibition acquired by way of the Exhibitor's licence to exhibit at the Exhibition.

Move-in and Move-out of Stand Materials & Exhibits

46. Exhibitor shall move-in to the Exhibition Venue according to the arrangements and within the time limits specified by the Organisers.
47. The arrangement and payment for transporting goods to and from the Exhibition Venue, receiving, decorating and removing its exhibits are entirely the responsibility of the Exhibitor.
48. No trolleys shall be allowed in any carpeted areas of the Exhibition Venue.
49. All exhibits, Stand materials and the like shall be removed immediately after the closing of the Exhibition according to arrangements and within the time limits specified by the Organisers. Any exhibits or Stand material left behind at the Exhibition Venue shall be deemed abandoned and shall be disposed of by the Organisers at the expense of the Exhibitor concerned. All proceeds (if any) of such disposal shall be retained by the Organisers.
50. The Organisers reserve the right to appoint one or more exclusive contractor(s) to handle the movements of all goods and exhibits in and out of the Exhibition Venue, whereupon the Exhibitor shall be obliged to hire the services of such exclusive contractor(s).

Exclusion of Liability

51. None of the Organisers, its agents, representatives, contractors or employees shall be liable in any way whatsoever in respect of loss, injury or other damages other than death or personal injury caused by the negligence of the Organisers or their employees, suffered by or caused to the Exhibitor, its representatives, employees, contractors or agents or the products or other property of the exhibitor or such parties or any exhibitor or visitor.
52. The Organisers shall not be responsible in any manner whatsoever for the consequences of any introduction or commercial transaction made during or as a result of the Exhibition.
53. The Exhibitor undertakes to indemnify and at all times hereafter to keep indemnified the Organisers, its employees and agents on demand from and against all loss, liability, actions, proceedings, claims, damages, costs and expenses whatsoever which it may suffer or incur by reason of or in relation to the agreement hereunder or by any breach by the Exhibitor of these conditions.
54. The Exhibitor shall be responsible for effecting insurance which shall include (but not limited to) its displays, exhibits and stands against loss or damage by theft, fire, public (including occupier's liability) and any other natural causes, and shall produce such policy of insurance to the Organisers upon request.
55. The Exhibitor shall take out insurance policies to cover itself against all potential liabilities imposed on it in these Conditions as well as possible legal liability for negligence and shall produce such policy of insurance to the Organisers upon request. Exhibitor is fully liable for any loss or damage caused by an act or omission of the Exhibitor or its representatives, employees or agents to any property of the Exhibition Venue, the other Exhibitors or the Organisers.
56. The Organisers reserve the right to exercise a general lien over any property the Exhibitor has in the Exhibition Venue in respect of all monies due to the Organisers (including claims for damages) in connection with the Exhibition.

Waiver

57. The waiver by the Organisers of any of these Conditions shall not prevent the subsequent enforcement of these Conditions and shall not be deemed to act as a waiver in respect of any subsequent breach.

Termination of Right to Exhibit

58. The Organisers shall have the right to terminate without notice an Exhibitor's right to exhibit in the Exhibition and to close the Stand immediately at the Exhibitor's expense in any of the following circumstances:
- (a) if an Exhibitor or any of its representatives commits a breach of any of the Conditions or any additional rules and regulations introduced in accordance with clause 63 of the Conditions; or
- (b) if an Exhibitor, being a body corporate, enters into a liquidation whether compulsory or voluntarily or compounds with its creditors or has a receiver appointed over all or any part of its assets or takes or suffers any similar action in consequence of debt or if an Exhibitor being a sole proprietorship or partnership becomes, or one of its members becomes bankrupt or insolvent or enters into any arrangements with its creditors or takes or suffers any similar action in consequence of debt; or
- (c) if the Exhibitor conducts any activity which, in the opinion of the Organisers, does not conform to the nature and purpose of the Exhibition, or interferes with the rights of other Exhibitors at the Exhibition; or
- (d) if the Exhibitor (except public exhibitions) displays prices, sell goods (which does not conform to the nature and purpose of the Exhibition) to private persons or sell goods for immediate delivery in the Exhibition Venue; or
- (e) if the Space or Stand is not occupied by the Exhibitor 30 minutes before the opening hour (as published in the Exhibitor's Manual produced by the Organisers) on the first exhibition day of the Exhibition, the Exhibitor shall be deemed to have cancelled the exhibit Space contracted for, and the Organisers shall have the right to use such Space as it deems appropriate. The application fee paid will be forfeited as if the Exhibitor had cancelled the participation as of such date; or
- (f) if the Exhibitor's display on its stand incorporates less than 60% of its display area exhibiting the appropriate products and services of the product category zone, if any, chosen by the Exhibitor on its application for allocation of Space at the Exhibition.
- (g) if the Exhibitor is found to be acting in a discriminatory manner against certain visitors at the Exhibitors; or
- (h) if the Organisers in their sole and absolute discretion decide that such right shall be terminated.
59. In the event that an Exhibitor's right to exhibit in the Exhibition is terminated under 58(a), (b), (c), (d), (e), (f) or (g), the exhibitor shall have no claim for refund of any monies paid against the Organisers.
60. The Organisers shall return to the Exhibitor all rental paid in the event of a termination of the Exhibitor's right to exhibit under 58(h). The Exhibitor shall have no other claims against the Organisers for any of its loss or damages in connection with any such termination.

Cancellation of Exhibition

61. The Organisers reserve the right to cancel, alter in character, reduce in scale, shorten or extend the duration of the Exhibition at any time without incurring any liability whatsoever to the Exhibitor due to circumstances outside the Organisers' control including but not limited to war, embargo, civil unrest, legal proceedings or government regulations that make it impossible or impractical, for the Organisers in their absolute discretion to hold the Exhibition. The Exhibitor shall have no claim against the Organisers or their agents or representatives, whether for loss of Space, or return of all or part of any money paid by the Exhibitor in respect of any cancellation, alteration, reduction, shortening or extension made in accordance with this provision.
62. The Organisers reserve the right to change the plan, site character or venue of the Exhibition at any time without giving notice to the Exhibitor. Proportional allowance for space rental may be made if deemed appropriate by the Organisers (in their absolute discretion) but they shall not be liable for any further compensation to the Exhibitor.

Additional Rules & Regulations

63. The Organisers reserve the right to interpret, alter and amend any of these Conditions and to issue additional rules and regulations at any time they consider necessary for the orderly operation of the Exhibition. All interpretations of these Conditions and any additional rules and regulations by the Organisers shall be final.
64. The Exhibitor shall abide by the rules and regulations of the Exhibition Venue which are deemed to be integral parts of and incorporated into these Conditions. In the event of conflict between the provisions of such rules and regulations and these Conditions, these Conditions shall prevail. Copy of the rules and regulations of the Exhibition Venue is available from the Organisers on request.

Governing Law

65. These Conditions shall be governed by and construed in all respects in accordance with the laws of Hong Kong and the Exhibitor irrevocably submits to the non-exclusive jurisdiction of the Hong Kong Courts.